

# SESSION ONE

## Unlocking the Tri-State Region

9:00–10:00 am

Overview of the importance of FDI, and a strategic approach to the positioning of the region as a sophisticated market with unique investment opportunities.

### MODERATOR

**Oscar Bedolla**

*Director, Department of Community & Economic Development  
City of Cincinnati*

### SPEAKERS

**Joseph J. Dehner**

*Attorney at Law  
Frost Brown Todd*

**Anne McKinney**

*Director of Investment Services  
SelectUSA*

**Stephen Strnisha**

*Chief Executive Officer  
Cleveland International Fund*

**Jim Schellinger**

*Secretary of Commerce  
State of Indiana*

**Warren Weber**

*Executive Vice President  
PNC Bank*

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## **OSCAR BEDOLLA**

*Director, Department of Community & Economic Development,  
City of Cincinnati*

Oscar Bedolla was appointed Director of DCED in 2014. The department oversees all aspects of economic and community development, including housing and parking services.

Mr. Bedolla has 10+ years of experience working in real estate, municipal finance and project finance. Prior to joining the City in 2014, Mr. Bedolla worked on several large-scale complex infrastructure projects including: Capital Crossing in Washington DC, which fueled 2.2 million sf of mixed-use development; the Chicago Riverwalk Project, a finalist for the 2017 Rudy Bruner Award for Urban Excellence; and the I-4 Ultimate Project in Florida, honored at the 2015 North American P3 (public-private partnerships) Awards and one of the largest P3 projects in the US.



## **JOSEPH J. DEHNER**

*Attorney at Law, Frost Brown Todd LLC*

Joe Dehner chairs the International Services Group at Frost Brown Todd, LLC, a law firm of over 500 attorneys. He counsels a wide range of companies, domestic and foreign, on issues confronting global business, including cross border investment, mergers and acquisitions, joint ventures, global personnel matters, tax, customs and trade issues, distribution and agency agreements and the resolution of international disputes. He is counsel to emerging technology and other start-up enterprises. He represents companies, owners, investors, securities brokerage firms, brokers and public customers in securities disputes and is a nationally recognized expert in structured settlements. In 1975 Joe returned to Cincinnati from a federal judicial clerkship to join a firm that through merger became Frost Brown Todd. Joe has been to 75 countries and has published and lectured globally on international matters.



## **ANNE MCKINNEY**

*Director of Investment Services, SelectUSA*

Anne McKinney is the Investment Director of SelectUSA. She has more than 20 years of diverse experience working on international trade, investment, and economic development issues. As Deputy Executive Director of the Colombian American Chamber of Commerce (AmCham Colombia) in Bogotá, she worked for nearly seven years with leading U.S. and Colombian companies and helped advance the chamber's policy agenda on a wide range of trade, investment, regulatory, and sustainable development issues. Prior to joining AmCham Colombia, Anne worked as a consultant to Cisco Systems' Strategic Funding and Government Advocacy team in Latin America, where she produced actionable market intelligence for public sector sales teams and developed a sales funnel in seven priority markets.



## **STEPHEN STRNISHA**

*Chief Executive Officer, Cleveland International Fund*

As CEO, Stephen Strnisha is responsible for formulating and executing the company's strategic vision. He also fosters CiF's working relationships with a myriad of public, private, and public/private financing and development entities. It is through these connections that the company is able to secure projects with the most promising borrowers. Mr. Strnisha is a former Director of Finance and Economic Development for the City of Cleveland and in those roles oversaw the financing for several large projects including the Rock and Roll Hall of Fame, Progressive Field and Quicken Loans Arena. He has also served as a Mayoral Advisor, CFO of Cleveland's Chamber of Commerce and operated his own consulting practice.



## **JIM SCHELLINGER**

*Secretary of Commerce, State of Indiana*

Jim Schellinger is the Secretary of Commerce for the state of Indiana, serving as a member of Governor Eric Holcomb's cabinet and leading the state's domestic and international economic development agenda.

Schellinger previously served as president of the Indiana Economic Development Corporation under Governor Mike Pence, helping lead Indiana business growth and Hoosier job creation efforts as well as key initiatives like the Indiana Regional Cities Initiative and the state's \$1 Billion Innovation and Entrepreneurship Initiative. Schellinger was appointed to the role in August 2015 after serving two years as a member of the IEDC Board of Directors.



## **WARREN WEBER**

*Executive Vice President, PNC Bank*

Mr. Weber leads a team of financial professionals serving PNC Bank's corporate clients in the Tri-state. Mr. Weber was elected Executive Vice President for Corporate Banking in 2009. Previously, he worked in various lending and credit capacities for PNC Bank and Bank of America for over 25 years.

He serves or has served as a Trustee for Easter Seals Tristate, Freestore Foodbank and Cincinnati Symphony and Pops Orchestra and is a member of the University of Cincinnati Business Advisory Council. He is also a member of the Cincinnati Regional Business Committee. He is a graduate of Leadership Cincinnati, Class 39.

Mr. Weber graduated from Indiana University's Kelley School of Business. He and his wife, Pam, reside in Anderson Township with their two children.